

International Trade

In today's interconnected world, and as the global economy continues to evolve, businesses are looking to expand their operations beyond their home countries, in order to grow into new markets, discover additional resources, and gain a competitive advantage. **International supply and distribution agreements play a vital role in this process**, as they provide the commercial and legal frameworks for the flow of goods and services across borders.

As part of Gornitzky's International Trade practice, we represent leading Israeli and international corporations in the drafting and negotiation of a wide range of manufacturing, development, supply and distribution agreements, both from the customer's and from the supplier's side, in various fields, including, consumer electronics, automotive, textile, food supplies, technological and communication equipment, accessories, etc.

Among other things, such agreements address the commercial terms of the contemplated deal (such as development and manufacturing terms, delivery terms, pricing and payment terms, packing and labeling requirements, allocation of risks, etc.) as well as other legal aspects, including protection of intellectual property, competition law limitations, privacy and cyber-security aspects, regulatory requirements, International Commerce Terms (Incoterms), import and export limitations and controls, and international taxation and customs. The process of drafting the relevant agreements may lead to additional advantages regarding the client's direct, indirect, and international taxation challenges.

The diverse clientele and the varied work we perform for our clients grant our well-experienced team, which includes tax and commercial law experts, a unique, integrated, and rounded expertise in the field of international trade that allows us to provide comprehensive legal advice, tailored to the needs of our clients.

Key Contacts



Asaf Avtovi
Partner



Rebecca Genis Shepetovsky
Senior Associate



Amit Ron
Senior Associate